

## PRESS RELEASE

ASCO CARBON DIOXIDE LTD Industriestrasse 2 CH-8590 Romanshorn ascoco2.com

# Remote Support for Canadian dry ice producer "Fraser Valley Dry Ice"

"Fraser Valley Dry Ice" provides commercial dry ice for transportation, food processing, dry ice blasting and extraction industries for the local market. After the installation of the ASCO BP420i additional support was done via ASCO i-Series-Technology. The company is based in Abbotsford, British Columbia (Canada).

In order to ensure to meet their customers' demands as they continue to grow in the dry ice slices and pellets market in British Columbia, "Fraser Valley Dry Ice" has expanded their dry ice production with an ASCO automatic dry ice block, slice and pellet machine BP420i. The BP420i is in daily production for 6-10 hours per day and produces up to 880 lb/h. This dry ice production machine belongs to the ASCO i-Series line. It is equipped with state-of-the-art remote control devices and thus is ready for a wide range of services in the areas of Remote Access, Remote Data, Remote Management. Be it for fast and efficient trouble shooting and maintenance or for gathering production and performance data - the ASCO i-Series offers a wide range of possibilities to link Industry 4.0 with dry ice production. The BP420i produces blocks/slices in 10 different thicknesses and 2 different types of pellets at the push of a button.

The project was characterized by a very good cooperation between Fraser Valley Dry Ice and ASCO. "During this startup phase, we made some errors in operating the machine and were required to seek assistance from the ASCO team. ASCO was able to remotely log into the BP420i machine via their i-Series technology and assist us with adjustments to the machine. During the initial weeks, the times we seemed to run into issues were typically over weekend production runs. If we would not have been able to solve our issues quickly, we would not have been able to fulfill our orders for Monday morning. However, the ASCO team made themselves available to assist and give support even on the weekend. We were relieved they knew exactly what the issues were so quickly to allow us to get back up and running immediately. ASCO's BP420i, their sales cycle, installation, and training, and the follow up support are more then we could have asked for. We are not confident that if we had partnered with anyone else, we would have been as successful as we have been. ASCO deliver on their promises and we are proud to be partnered with them and their team and we are looking forward to adding our second BP420i soon", Paul Thomson of Fraser Valley Dry Ice states. "We are happy with the equipment and the assistance. We can trust the machine, we know how it's going to behave

and it does so consistently. We ordered insulated containers from ASCO and ordered two from someone else. The ASCO containers are significant higher quality. Just overall happy and relieved we made the right choice." Paul Thomson concludes.

### **Picture captions:**





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Picture 1 – Logo Fraser Valley Dry Ice

Picture 2 – Paul Thomson during the production of dry ice slices

#### **About ASCO**

Swiss ASCO CARBON DIOXIDE LTD is a provider of complete CO2 and dry ice solutions with customers worldwide. The product range includes CO2 Production and CO2 Recovery Plants, Dry Ice Blasting Units, Dry Ice Production Machines, CO2 Cylinder Filling Systems, CO2 Vaporisers, CO2 Storage Tanks, CO2 Dosing Systems for Water Neutralisation and various other CO2 and dry ice equipment. Thanks to this broad product range and more than 130 years of practical experience in the wide field of CO2 and dry ice, customers benefit from individual, complete CO2 solutions from a single source. Since 2007 ASCO has been part of the international industrial gas enterprise Messer Group and is its competence centre for CO2. By joining forces with the German BUSE Gastek GmbH & Co. KG, based in Bad Hönningen, in the year 2014, the expertise and product portfolio was pooled and significantly expanded. This applies in particular to the complex field of CO2 recovery. In July 2016, the US subsidiary ASCO CARBON DIOXIDE INC (ASCO Inc.), based in Jacksonville/Florida, was founded. <a href="mailto:ascoco2.com">ascoco2.com</a>

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